



TECH FALCON
Member of Lootah Holding

**Customer Success
Guide Series**

Improve Manufacturing

Here's How You Can
Reinvent Manufacturing
Processes With the Right
Set of Digital Tools



Swipe Left



Complete View Of Your Customers

Get a complete view of your customers and their needs on the same platform and use a single tool for recording and reporting the data.

Companies that lack a formidable digital infrastructure employ multiple standalone applications for performing different tasks. This leads to two things. Firstly, the compliance and maintenance costs automatically surge and secondly, the chances of errors and duplicate information increase. But with the right digital tools, such as Dynamics 365 that integrates the functionalities of both CRM and ERP, customer information is just a click away. A single-view of customer information makes it easier to understand the latest trends in the market and solve problems more efficiently. Furthermore, a cloud-based CRM like Dynamics 365 can contextualize product/service insights and drive meaningful customer relationships.



Improve Collaboration And Streamline Communication

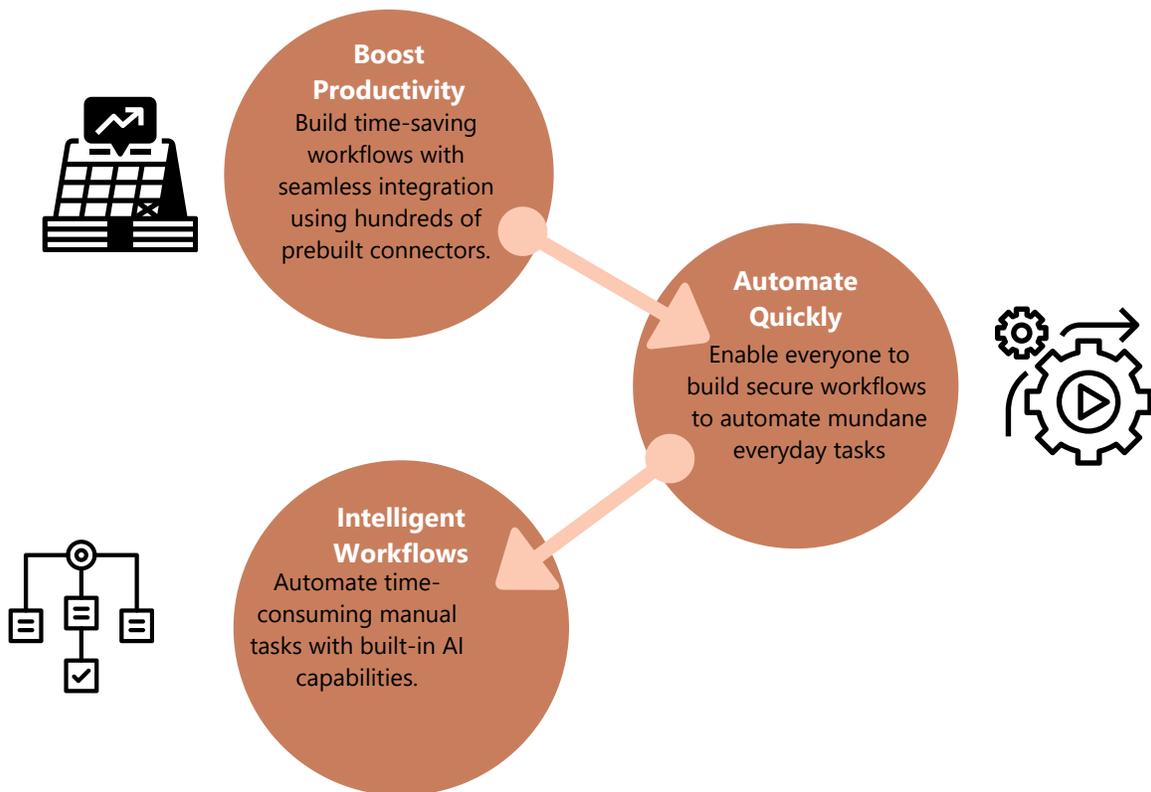
Stay connected with your employees, customers and service distributors to streamline communications and align consumer needs with those of your suppliers.

Restructuring your business model and ensuring that the new environment facilitates collaboration and seamless communication and resultantly, breaks down departmental silos is important. These improvements will directly impact the quality of your products and services by enabling quick spotting and fixing of under-performing equipment and predictive maintenance to reduce downtime and the wastage of resources. Also, through collaboration you can make sure that everyone in your team is on the same page in terms of the information they have access to. Unlike traditional systems of communication, with digital tools powered by cloud technology you can rest assured that everyone in your organization is working with the latest information.

Process Automation

Automating repetitive and time-consuming processes can free up your employees and cut down the operational costs by a large extent.

The biggest advantage of business process automation is that it ensures consistency thereby, hinting at reliable and high-quality results. This, when combined with operational efficiency and time saving make way for more feature-filled products and services with no additional costs and maximized ROI. Moreover, as automated processes are tracked and controlled by defined workflows, they operate accurately within their given timelines. Process automation also allows companies to re-evaluate and organize their workflows to eliminate the unnecessary stages and align the remaining tasks to optimize the flow of resources and data.





Connecting Field Services

By connecting field services your technicians who are working on-site can have a centralized view of their tasks at hand and capitalize on historic data to spot and fix issues at the earliest.

For manufacturing companies, field technicians are one of their greatest assets. Nonetheless, with powerful digital tools, rather than keeping them engaged on-site, the professionals can be made to focus on other challenging aspects that call for human skills and dexterity. Tools such as Dynamics 365 can help your team predict, and track every issue that shows up during the manufacturing processes or in the equipment and prevent complete breakdowns. When integrated in a single system, processes can be carried out much easily and the efforts of the technicians are optimized. Additionally, data reports are constantly generated in real-time by cloud-based systems so that the business becomes both fact- and data-driven.

DIGITAL TRANSFORMATION PARTNER

Applications | Automation | Analytics

Tech Falcon LLC is a digital transformation partner for enterprises as they embark on their digital transformation journey. We are headquartered in Dubai. We help clients in manufacturing, projects, distribution, public sector, real estate, and public sector to achieve business and operational goals with business applications, automation, and analytics services.

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